



Entrepreneurship Workshops Series

Workshop on

How to Strengthen Your Executive Leadership/ Co-Founding Team

- Organized by NIDHI Center of Excellence @ Venture Center -

Potential gains	<ul style="list-style-type: none"> • What does an ideal founding team look like? • Practical pointers for identifying team members and building a team • How to decide a founder's equity? • What do investors expect from the team? • What should the cap table look like? • Co-founders agreement • ESOPs • Mechanisms to incentivize CXO's and founders
Organized by	<ul style="list-style-type: none"> • Venture Center
Supported by	<ul style="list-style-type: none"> • NIDHI Center of Excellence @ Venture Center
For whom	<ul style="list-style-type: none"> • Startup founders and CXO level members of startups • Senior entrepreneurs • Business mentors • Students and aspiring entrepreneurs
When	Wednesday 15 January 2020 Time: 09:00 am – 01:00 pm
Where	Training Room, Venture Center, 900 NCL Innovation Park, Dr. Homi Bhabha Road, Pune - 411008
Contact	<p>Technical queries: Ms Soma Chattopadhyay +91 9172232211 managerincubator@venturecenter.co.in</p> <p>Logistical queries: Ms Lipika 020-25865877/75/76 eventsdesk@venturecenter.co.in</p>
Cost	<p>Apply online at: https://tinyurl.com/15jan2020</p> <p>More on: http://nidhicoe.venturecenter.co.in/technical-worksops/</p> <p>Seats limited</p> <p>The event is FREE for participants but prior registration is mandatory</p> <p>Organizers reserve the right to accept or refuse or delay registrations so to optimize the composition of the group and hence maximize learning for all participants</p>



Workshop Outline

Workshop shall consist of:

- Talks and Q&A sessions
- Panel discussion

Workshop includes

- Workshop includes tea, snacks

Workshop excludes

Please note, the participants will have to arrange for their own travel/local transport and accommodation and dinners.

Other information

General information and useful contacts regarding Pune city are available on:

<http://www.venturecenter.co.in/puneguide/>



Workshop Schedule

Time (hrs)	Duration (Min)	TOPIC	Workshop mentor
0900-0930	30	SESSION 1: <ul style="list-style-type: none"> Introduction and overview of Venture Center Setting the stage (introduction, aim and structure of the workshop) 	Soma Chattopadhyay Premnath Venugopalan
		Session 1: Talks	
0930-1015	45	Talk-1 The talk will address the following points <ul style="list-style-type: none"> What does an ideal founding team look like? Practical pointers for identifying team members and building a team How to decide a founder's equity? 	Srikant Sastri
1015-1100	45	Panel 1: Investor's perspective <ul style="list-style-type: none"> What do investors expect from the team? What should the cap table look like? Others 	Speakers: Gireendra Kasmalkar Vaibhav Domkundwar Srikant Sastri Moderator: Premnath Venugopalan
1100-1130	30	Networking tea	
		Session 2: Panel discussions	
1130-1215	45	Panel 2: Views of senior practicing entrepreneurs <ul style="list-style-type: none"> Sharing learning and insights from their personal experiences. 	Speakers: Nitin Gupta Nitin Tappe Aditya Ingalhalikar Moderator: Srikant Sastri
1215-1300	45	Talk-2 The talk will address the following points <ul style="list-style-type: none"> Co-founders agreement ESOPs Mechanisms to incentivize CXO's and founders 	Sujata Bogawat



About the Speakers/ Mentors (in alphabetical order of the last name)



Sujata Bogawat

Sujata Bogawat
Senior Partner, Baheti & Somani

Sujata is Chartered Accountant and MBA with over 17 years of experience in consulting, managing compliance and financial matters of manufacturing and services industries; including start-ups and not-for-profit companies.

Specialties:- Startup Consulting; Outsourced CFO; Financial Management & Accounting ; Legal, Taxation & Regulatory Compliance ; Venture Capital & other Fund Raising ; Operations and General Administration.



Vaibhav Domkundwar

Vaibhav Domkundwar
Founder & CEO of Better Inc. | Entrepreneur & Seed Investor | Growth Hacker

Vaibhav is a career entrepreneur and have started 2 successful companies - one venture backed startup (Roamware) that was acquired for 9 figures and one bootstrapped (BETTER) that he built from ground up into a profitable tech venture firm with a diverse portfolio of product businesses & angel investments. He has worked on lot of product ideas, where he built customers around the world with a very strong NPS for each of his product companies. His angel investment portfolio has grown from a few early bets to a set of 15+ companies with 2 successful exits and several Series A milestones.

He received MS in Mechanical Engineering (Industrial/Manufacturing) from University of California, Berkeley and Management of Technology from Haas School of Business, UC Berkeley. He did his B.Tech(Mechanical Engineering) from COEP, Pune.



Nitin Gupta

Nitin Gupta
Founder & CEO of Flytbase

Nitin Gupta the Founder and CEO of FlytBase, Inc. (<http://flytbase.com>), headquartered in Silicon Valley, USA, with R&D office at BHAU Institute, Pune. FlytBase is building the world's first Internet of Drones (IoD) platform to help drone integrators and operators scale their commercial drone operations. Nitin is a 2004 graduate from IIT Bombay and he received his Masters from University of Maryland, College Park, USA. He has over 15 years of experience in the automation and aerial robotics industry.



Aditya Ingalhalikar

Aditya Ingalhalikar
Founder & CEO of Indius Medical technologies Pvt. Ltd.

A well published Spine Biomechanist with multiple patents to his credit, Dr. Ingalhalikar has had a decade long stellar career in the global spinal implants industry. Prior to founding INDIUS, Dr. Ingalhalikar was Director of Product Development at Globus Medical, the 5th largest spinal implants company in the world. He has extensive experience in taking products from concept to commercialization in the highly competitive and innovation driven global spinal implants market. Dr. Ingalhalikar has received his B.E in Mechanical Engineering for the University of Pune, INDIA and MS & PhD in Biomedical Engineering with a focus on Spine Biomechanics from the University of Iowa, Iowa City, USA.



Gireendra Kasmalkar

**Gireendra Kasmalkar
Founder & CEO, Ideas to Impacts Innovations Pvt. Ltd.**

Gireendra Kasmalkar is the Founder Director and CEO of Ideas to Impacts Innovations Pvt. Ltd. and Lead Investor and General Partner at Alacrity India Fund. He is a Mechanical engineer from IIT Mumbai (1987) and Univ. of South Carolina, USA, (1989). Enriched with 25 years of experience, and post his tenure as MD, CEO of SQS India, he has ensured that Ideas to Impacts is in the business of "Distributing The Future Evenly (TM)" by offering cutting-edge technology services with our "small town" model.



Srikant Sastri

**Srikant Sastri
Certified Independent Director; Serial Entrepreneur; Innovation Expert/Advisor/Mentor**

Srikant Sastri is a seasoned entrepreneur and bridge-builder. He provides strategic leadership as the co-founder of Crayon Data, the ambitious Singapore-headquartered start-up, which aims to build a global business around a Big Data platform and products. This is his third start-up. As a successful entrepreneur, Srikant had founded India and Southeast Asia's largest CRM & Digital agency, Solutions – Digitas, in 1995.

The business achieved scale (2000 employees) and market leadership before being acquired by the Publicis Groupe. In his most-recent role as VivaKi India Chairperson, Srikant led an ambitious M&A strategy to help the Publicis Groupe establish digital leadership in India, through three cutting-edge acquisitions.

Srikant is the Chairman of the Board of IIM Calcutta Innovation Park. He also serves as the board member, advisor and mentor to several emerging corporations, university incubators and startups. This includes IIT Kanpur F.I.R.S.T as Board Member, member of Project Evaluation & Monitoring Committee of NIDHI Center of Excellence at NCL Venture Center, mentor to BIRAC-supported incubators & programs like BioAngels Network.

Respected as a leading marketing & CRM practitioner, Srikant started his career at Unilever and McCann – Erickson, and was recently inducted into the DMAi 'Hall of Fame'. He has been on the jury at Cannes Advertising Festival. At Crayon Data, Srikant loves being in the midst of crazy ideas, energetic people, and ambiguity. Srikant works closely with, and nurtures several tech start-ups, and is an active angel investor. He earned an Engineering degree from IIT, Kanpur and a Post-Graduate qualification in Management from IIM, Calcutta.

Some interesting videos https://www.youtube.com/watch?v=ksQU_IXHU5U and <https://www.linkedin.com/in/srikantsastri1>



Nitin Tappe

**Nitin Tappe
CEO & Co-Founder, Pratiti Technologies**

Nitin is postgraduate from IIT, Mumbai, India and in his 19 years of career, has played key roles in building a desktop as well as enterprise solutions right from idealization to launch which are adopted by many Fortune 500 companies. Prior to co-founding Pratiti, Nitin was COO of Geometric Ltd. As a Founder member of Pratiti Technologies, he is committed to applying his management learning as well as the passion for building new solutions to realize your innovation with certainty.



Premnath Venugopalan

Premnath Venugopalan


Head - NCL Innovations; Director – Venture Center

Dr V Premnath is currently the Head, NCL Innovations – the group within National Chemical Laboratory (NCL) charged with the responsibility of championing the cause of technology innovation within NCL. Dr Premnath also provides leadership for the Intellectual Property Group at NCL – one of India’s leading IP management groups based out of research institutions. Dr Premnath is also the Director of the Venture Center – a technology business incubator on NCL campus. Dr Premnath is also a Scientist, Polymer Science & Engineering Division at NCL with an interest in technology development for biomedical products. Dr Premnath has helped found and be the first Director of Venture Center, CSIR-Tech (a technology commercialization company), Orthocrafts Innovations (degradable synthetic polymer based biomed products start-up) and BioMed Innovations (silk based biomaterials start-up).

Dr. V. Premnath holds a B.Tech. from the Indian Institute of Technology - Bombay and a Ph.D. from the Massachusetts Institute of Technology, USA.

		
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About the Organizers

	<p>Entrepreneurship Development Center (Venture Center) – a CSIR initiative – is a Section 25 company hosted by the National Chemical Laboratory, Pune. Venture Center strives to nucleate and nurture technology and knowledge-based enterprises by leveraging the scientific and engineering competencies of the institutions in the Pune region in India. The Venture Center is a technology business incubator supported by the Department of Science & Technology's National Science & Technology Entrepreneurship Development Board (DST-NSTEDB). Venture Center focuses on technology enterprises offering products and services exploiting scientific expertise in the areas of materials, chemicals and biological sciences & engineering. For more information, visit http://www.venturecenter.co.in/</p>
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Supported by

	<p>About NIDHI-CoE, Venture Center</p> <p>The National Science and Technology Entrepreneurship Development Board (NSTEDB), Department of Science and Technology, Government of India has awarded Venture Center with the status of a NIDHI-CoE (National Initiative for Developing and Harnessing Innovations — Center of Excellence an umbrella programme conceived by DST). This award is accompanied by a grant of Rs. 50 Cr for 5 year duration to help Venture Center scale-up its activities and demonstrate greater success to accommodate more than 100 startups at any time and to upgrade and add new facilities for supporting science and technology based startups. NIDHI-COE is catalyzed and supported by NSTEDB Division, Department of Science and Technology, New Delhi.</p> <p>For more information, visit: http://nidhicoe.venturecenter.co.in/</p>
	<p>The National Science & Technology Entrepreneurship Development Board (NSTEDB), established in 1982 by the Government of India under the aegis of Department of Science & Technology, is an institutional mechanism to help promote knowledge driven and technology intensive enterprises. The Board, having representations from socio-economic and scientific Ministries/Departments, aims to convert "job-seekers" into "job-generators" through Science & Technology (S&T) interventions.</p> <p>For more information: http://www.nstedb.com/</p>
	<p>Department of Science & Technology (DST) was established in May 1971, with the objective of promoting new areas of Science & Technology and to play the role of a nodal department for organising, coordinating and promoting S&T activities in the country.</p> <p>For more information: https://dst.gov.in/</p>