



by Entrepreneurs  
for Entrepreneurs  
INITIATIVE OF NIDHI-COE  
AT VENTURE CENTER



# Practical Insights BY ENTREPRENEURS FOR ENTREPRENEURS

## Note for the participants:

Basic understanding of cash-flows calculations and time value of money is required.

19 November 2020

Time: 4:00 PM to 5:30 PM

## Valuation for deep science startups

The talk will discuss different frameworks used to value deep science companies. The focus would be on methods used to value companies which are in the pre-revenue stage. The goal is to teach practical methods to entrepreneurs to know the valuation range of their startup before they negotiate for fund-raise, licensing deals or acquisitions. Additionally the talk will also discuss the ripple effect of current valuations on future negotiations. Basic understanding of cash-flows calculations and time value of money is required.

### TANUJ GIGRAS ( Co Founder at Nayam Innovations Pvt. Ltd.)

Tanuj is a serial entrepreneur in deep science space. His current startup Nayam Innovations is developing a new generation of artificial implantable lenses for vision correction in patients with severe vision impairment like cataract, keratoconus. Tanuj built the team of co-founders, board and consultants and has been Nayam's driving force for the past six years. Prior to starting Nayam he was a co-founder of Bridgedots Techservices which provided process development and pilot plant development services to corporate clients. He has been an independent consultant to various MNCs and startups. Prior to that he was an investment banker in the mergers & acquisition division of Credit Suisse, a large global Swiss investment bank. He graduated with a bachelors and masters degree from IIT Bombay.

Register here: <https://tinyurl.com/byEforE>

More on : <http://nidhicoe.venturecenter.co.in/2020/10/28/lecture-series-practical-insights-by-entrepreneursfor-entrepreneurs/>

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